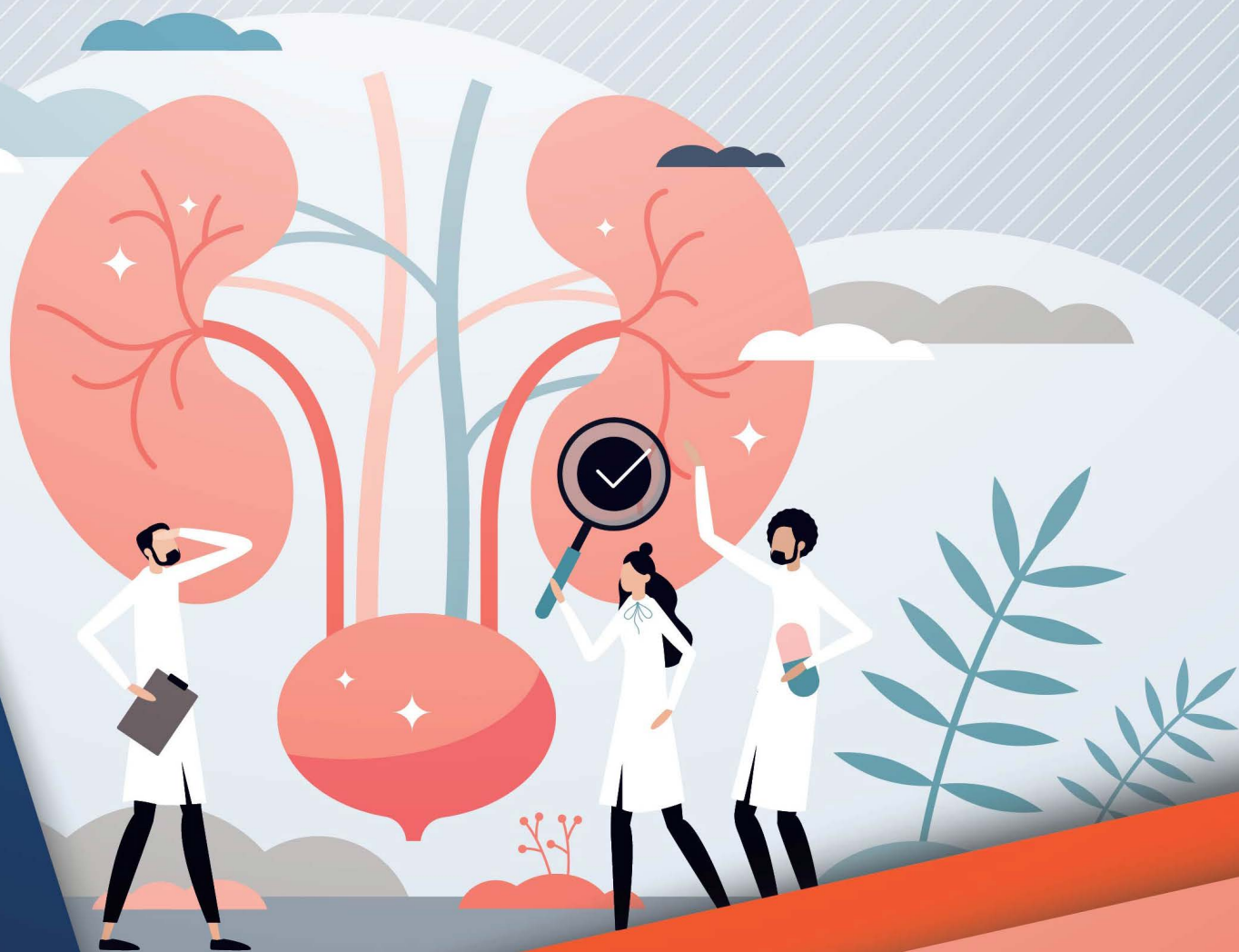


# South African **RENAL** Congress 2024

18 - 20 October 2024

Indaba Hotel and Conference Centre  
Johannesburg



[www.sa-renalsociety.org](http://www.sa-renalsociety.org)  
[www.renalcaresoc.org](http://www.renalcaresoc.org)

# PROSPECTUS

# 20 24

## INVITATION

On behalf of the **South African Nephrology Society (SANS)** and the **South African Renal Care Society (RCCSA)**, we are pleased to invite you to the South African Nephrology Congress 2024, to be held from 18 – 20 October 2024 in Johannesburg, Gauteng. The congress will be held at the Indaba Hotel and Conference Centre.

Kidney disease is a silent epidemic in South Africa and contributes significantly to the burden of non-communicable diseases in the country. The Fourth Industrial Revolution provides an exciting opportunity to expand access to quality kidney disease care in our resource-constrained setting; reflecting this, the theme for the congress will be “The Fourth Industrial Revolution and Nephrology” focusing on the application of disruptive technology in improving kidney patient care.

The membership of SANS and RCCSA comprises practising and non-practising nephrologists, physicians interested in nephrology, nephrology subspecialty trainees, and dialysis nurses and technologists. There are currently 157 doctors on the SANS database and over 1100 members of the RCCSA, and we expect over 500 delegates to attend this congress. The purpose of this meeting is to keep members abreast of the latest developments

in nephrology, dialysis, and transplantation, and to share local and international research in these areas.

We request support from the medical industry and private organisations in the form of sponsorship, educational grants and exhibition stands. This sponsorship and exhibition stand income will be used for the sole purpose of hosting this congress to advance further education and capacitation of practitioners in renal medicine. In keeping with the opportunities presented by 4IR in addressing climate change the congress will be hosted in an environmentally responsible manner, with specific sponsorship opportunities being offered in this regard.

Sponsorship opportunities set out in this prospectus are not exhaustive, and we would be delighted to discuss alternative ideas that will make this congress an even greater success. In addition to being a showcase for sponsorship partners, this congress will provide a unique opportunity to promote interaction between industry and medical professionals.

RCCSA and SANS thank you for your interest in the 2024 Congress and look forward to working with you to make a difference in kidney care in South Africa.











## LET'S GO GREEN

As we gear up for this highly anticipated event, we are excited to extend an invitation to you to join us in fostering a sustainable and eco-friendly atmosphere.

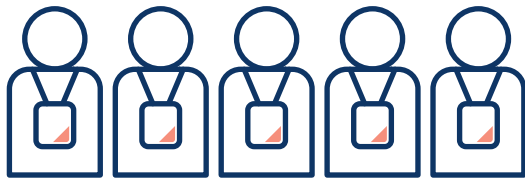
In our commitment to environmental responsibility, we are encouraging all exhibitors and sponsors to consider eco-friendly practices at the Congress. By making conscious choices, we can collectively reduce our environmental footprint and contribute to a greener, more sustainable future.

### **Here are a few simple ways to make your exhibition and sponsorship eco-friendlier:**

-  Consider using reusable banners, displays and promotional materials to reduce waste.
-  Opt for LED lighting or other energy-efficient alternatives to minimize energy consumption.
-  Use digital displays instead of printed materials to reduce paper usage.
-  If you can plan to distribute giveaways, opt for items that are easily recyclable or made from sustainable materials.
-  Implement effective waste management, such as minimizing single-use plastics.
-  Let's make a collective effort to leave a positive and lasting impact on our environment. Together we can transform SA Renal Congress 2024 into a showcase of sustainability and innovation.



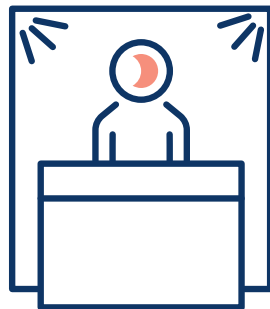
## STATS FROM 2022



Number of delegates **498**

Number of exhibitors

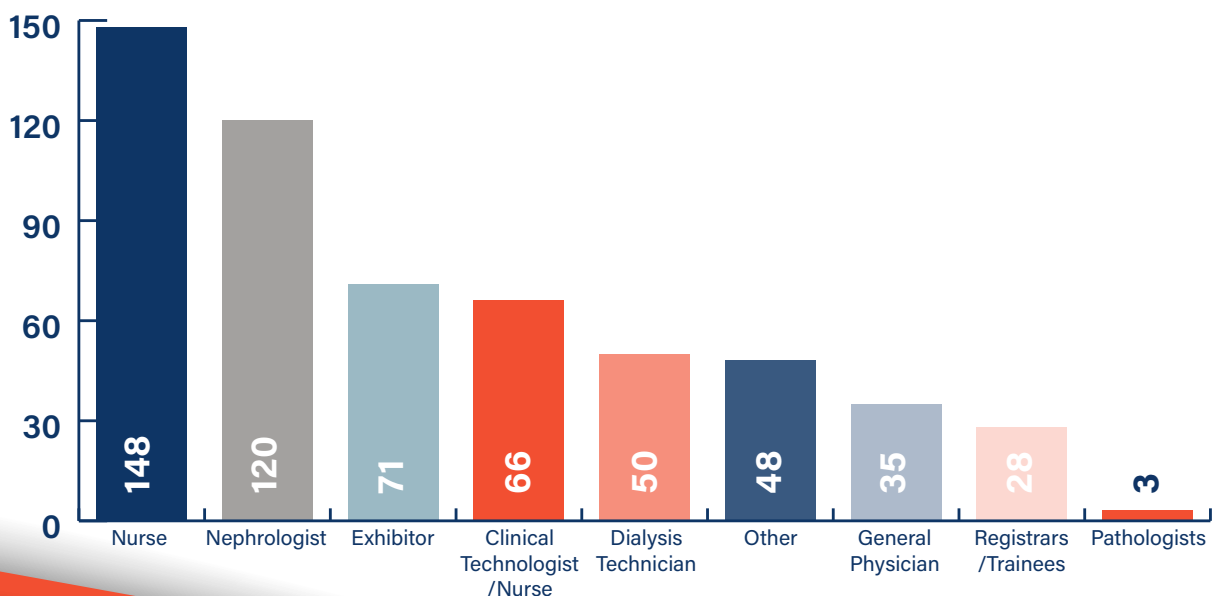
**71**



## COUNTRIES REPRESENTED

	Botswana	5
	Ethiopia	1
	Germany	1
	India	1
	Lesotho	3
	Namibia	1
	Nigeria	3
	South Africa	547
	Turkey	1
	United Kingdom	6

## PROFESSIONS REPRESENTED





## SPONSORSHIP PACKAGES

All costs are exclusive of VAT.

**The SASREG 2024 Congress and Exhibition is committed to the principles that:**

- Sponsorship activities should be executed and acknowledged in such a way that the Congress is not perceived as a commercial endeavour.
- The aim of the Congress is to be a vehicle to enhance the dissemination and exchange of scientific information.

**The following sponsorship packages are available on a first come, first served basis:**

### PLATINUM SPONSOR ≥ R220,000

**Your investment will entitle you to the following benefits:**

- Recognition as a Platinum Sponsor (logo)
  - On the home and sponsorship pages of the Congress website
  - Congress slide displayed during the breaks in all the venues
  - Congress Information email blast sent before the Congress
  - Thank you email blast sent at the conclusion of the Congress
- Verbal recognition at the Welcome and Opening
- Delegate List – supplied in accordance with POPI Act (opt in), at the conclusion of the Congress
- One full page advertisement in the digital programme book
- One three-minute video to be played during the breaks
- One 9m<sup>2</sup> exhibition stand (includes two exhibitor registrations)
- Three delegate registrations

### GOLD SPONSOR ≥ R150,000

**Your investment will entitle you to the following benefits:**

- Recognition as a Gold Sponsor (logo)
  - Sponsorship page of the Congress website
  - Congress slide displayed during the breaks in all the venues
  - Congress Information email blast sent before the Congress
  - Thank you email blast sent at the conclusion of the Congress

- One full page advertisement in the digital programme book
- One 9m<sup>2</sup> exhibition stand (includes two exhibitor registrations)
- Two delegate registrations

### SILVER SPONSOR ≥ R100,000

**Your investment will entitle you to the following benefits:**

- Recognition as a Silver Sponsor (logo)
- Sponsorship page of the Congress website
- Congress slide displayed during the breaks in all the venues
- Thank you email blast sent at the conclusion of the Congress
- One 9m<sup>2</sup> exhibition stand (includes two exhibitor registrations)
- One delegate registration

### BRONZE SPONSOR ≥ R30,000

**Your investment will entitle you to the following benefits:**

- Recognition as a Bronze Sponsor (logo)
- Sponsorship page of the Congress website
- Congress slide displayed during the breaks in all the venues

### CONGRESS SPONSOR ≤ R29,999

**Your investment will entitle you to the following benefits:**

- Recognition as a Supporter Sponsor (logo)
- Sponsorship page of the Congress website

## SPONSORSHIP SUMMARY

All costs are exclusive of VAT.

PACKAGE	PLATINUM	GOLD	SILVER	BRONZE	SUPPORTER
<b>PRICE</b>	R220,000	R150,000	R100,000	R30,000	≤ R29,999
<b>PRE-SYMPOSIUM RECOGNITION</b>					
Logo on the home page of the website	✓				
Logo on the sponsorship page of the website	✓	✓	✓	✓	✓
Congress Information email blast	✓	✓			
<b>ON-SITE RECOGNITION</b>					
Verbal recognition at the Welcome & Opening	✓				
Congress slide displayed during the breaks	✓	✓	✓	✓	
One full page advertisement	✓	✓			
One three-minute video	✓				
One exhibition stand	✓	✓	✓		
Delegate Registration/s	3	2	1		
<b>POST EVENT RECOGNITION</b>					
Thank you email blast	✓	✓	✓	✓	
Delegate list	✓				



## SPONSORSHIP ITEMS

All costs are exclusive of VAT.

<b>ADVERTISEMENTS - DIGITAL FINAL PROGRAMME</b>	
* Item design and content subject to approval of the Committee. * Adverts to be sent on or before 26th August 2024.	
Inside front cover	R7,000
Inside back cover	R7,000
Outside back cover	R7,000
Inside full page	R5,000
Half page	R3,000
<b>APP</b> <ul style="list-style-type: none"> <li>This sponsorship offers unparalleled visibility, direct access to attendees and reduces our impact on the environment.</li> <li>Sponsor's logo will be displayed on the opening splash screen before the mobile app opens.</li> <li>The sponsor will also be acknowledged in the onsite signage and advanced APP Navigation email.</li> <li>Includes 3 push notifications dedicated to the sponsor.</li> </ul>	R100,000
<b>BAG INSERT (SPONSOR TO SUPPLY)</b> Products will be distributed in the Congress bag. * Insert to be supplied on or before 27th September 2024.	R4,000
<b>Umbrellas</b> <ul style="list-style-type: none"> <li>Sponsoring umbrellas is a practical way to promote the sponsors brand as the delegates will move between venues at the Indaba Hotel and Conference Centre</li> <li>Sponsors logo can be displayed on the product.</li> </ul>	
<b>Water Bottles</b> <ul style="list-style-type: none"> <li>Sponsoring water bottles will enable the delegates to refill at the water coolers.</li> <li>Sponsors logo can be displayed on the product.</li> </ul>	

## SPONSORSHIP ITEMS

All costs are exclusive of VAT.

<b>BRANDED SESSIONS</b>		R22,000 (per session)
<b>BREAKFAST SESSION</b>		R15,000 (per session)
<b>PLENARY SESSIONS</b> The following are available:		R25,000 (per session)
<b>Friday, 18th October 2024</b>		
<b>Injabula Room</b>	<b>Auditorium</b>	<b>Lecture Room</b>
One breakfast session 08:15 – 09:00 Three branded sessions	Four branded sessions	Two branded sessions
<b>Saturday, 19th October 2024</b>		
<b>Injabula Room</b>	<b>Auditorium</b>	
One plenary session Three branded sessions	Three branded sessions	
<b>Sunday, 20th October 2024</b>		
<b>Injabula Room</b>	<b>Auditorium</b>	
One plenary session One branded session	One branded session	
<ul style="list-style-type: none"> <li>Sponsor's name will be acknowledged in the programme adjacent to the session.</li> <li>Sponsor's logo will appear on the holding slide before the session.</li> <li>The sponsor may have banners inside and outside the room (sponsor to supply) for the duration of the session.</li> </ul>		
<b>CATERING</b> The following are available:		
<b>Friday, 18th October 2024</b>	<b>Saturday, 19th October 2024</b>	<b>Sunday, 20th October 2024</b>
<b>Lunch</b> (one opportunity per day) <ul style="list-style-type: none"> <li>Sponsor will be acknowledged in the programme.</li> <li>Sponsor will be able to display banners in the lunch area.</li> </ul>		R10,000
<b>Tea &amp; Coffee (per tea - morning and afternoon)</b>		R7,500
Two opportunities available	Two opportunities	One opportunity
<ul style="list-style-type: none"> <li>Sponsor will be acknowledged in the programme</li> <li>Sponsors will be able to display banners in the tea &amp; coffee area.</li> </ul>		

## SPONSORSHIP ITEMS

All costs are exclusive of VAT.

<b>WATER COOLER</b>	
<ul style="list-style-type: none"> <li>Sponsor may place a banner next to the water cooler</li> </ul>	
Sponsor to supply	R5,000 (per day)
Congress to supply	R12,000 (per day)
<b>CONVERSATION TABLES</b>	
<ul style="list-style-type: none"> <li>These rectangular cocktail tables, 2400mm (l) x 500mm (w) x 1070mm (h), will be placed in the exhibition area.</li> <li>Sponsor's logo will be displayed on the table.</li> </ul>	
<b>CPD ACCREDITATION</b>	
<ul style="list-style-type: none"> <li>Sponsor's logo to be displayed on the CPD certificate.</li> <li>Acknowledgement in the digital final programme book adjacent to the CPD information.</li> </ul>	
<b>DIGITAL INFORMATION SCREEN</b>	
<ul style="list-style-type: none"> <li>The screen will be placed near the registration desk for the Congress.</li> <li>Sponsor's name / logo will appear on the screen.</li> </ul>	
<b>EDUCATIONAL GRANTS FOR THOSE WITH ACCEPTED ORAL / POSTER PRESENTATION</b>	
<ul style="list-style-type: none"> <li>The LOC and the SANS Executive Committee take pleasure in offering sponsors the opportunity to contribute to the growth of Nephrology in South Africa through the educational grant sponsorship package. Monies received through this package will be collected in a central fund administered by the South African Nephrology Society Executive Committee and will be used to subsidize registration, travel, and accommodation expenses of Nephrology subspecialty trainees and early-career researchers whose work has been accepted for presentation at Congress. Sponsors choosing this option will be acknowledged in Congress brochure material and during abstract sessions. This attractive package allows sponsors to fulfil corporate responsibility through improving the delivery of scientifically-based, up-to-date nephrology care to South Africans living with kidney disease.</li> </ul>	
Fellow / Student R30,000	
<b>FUN RUN</b>	
<ul style="list-style-type: none"> <li>Sponsor's can display banners and supply goodies to the runners (sponsor to supply).</li> </ul>	
<b>LANYARDS</b>	
<ul style="list-style-type: none"> <li>Sponsor's logo and the Congress logo will be displayed on the lanyard.</li> </ul>	
R50,000	



## SPONSORSHIP ITEMS

All costs are exclusive of VAT.

<p><b>LOUNGE POCKETS</b></p> <ul style="list-style-type: none"> <li>Three opportunities available. The lounges (6 x 2m) will be placed in the Kgotla room.</li> <li>One couch, two single chairs, one coffee table and a plug point will be supplied.</li> <li>Sponsor can place banners within the lounge area.</li> </ul>	R55,000
<p><b>REGISTRATION DESK BRANDING</b></p> <ul style="list-style-type: none"> <li>Sponsor can display banners (sponsor to supply) next to the registration desk.</li> <li>Sponsor's logo will appear on the registration desk counters.</li> </ul>	R50,000
<p><b>SOCIAL EVENTS</b> <b>Welcome Reception – Friday, 18th October 2024</b></p> <ul style="list-style-type: none"> <li>Sponsor's name will be acknowledged ("sponsored by") in the final programme adjacent to the Welcome.</li> <li>Sponsor may display 4 banners inside the venue.</li> <li>Sponsor may also provide serviettes and other items bearing your company or product logo for use at the event.</li> </ul>	R75,000
<p><b>SPEAKER PREP ROOM (presenters review room)</b></p> <ul style="list-style-type: none"> <li>Sponsor's logo will be displayed on the screensavers and on the signage at the entrance of the room.</li> </ul>	R15,000
<p><b>SPEAKER SPONSORSHIP</b></p> <ul style="list-style-type: none"> <li>Sponsor will be acknowledged after the appropriate lecture, on the website and in the final programme book in a space relative to the notice of the respective speaker.</li> </ul>	R30,000
<p><b>LUNCH SYMPOSIUM (30 minutes)</b></p> <ul style="list-style-type: none"> <li>Sponsors will be able to display pop banners in the room. Two opportunities available: Friday, 18th and Saturday, 19th October.</li> </ul>	R16,000
<p><b>POCKET PROGRAMME</b></p> <ul style="list-style-type: none"> <li>Sponsor's logo will be printed on the pocket programme distributed with the congress badge.</li> </ul>	R20,000
<p><b>POSTER PRESENTATION AREA</b></p> <ul style="list-style-type: none"> <li>Sponsor may display banners in the poster presentation area.</li> <li>Sponsor's logo will be displayed on the poster presentation screen.</li> </ul>	R30,000



## EXHIBITION

The Exhibition will be held in the Kgotla room at the Indaba Hotel and Conference Centre.

### EXHIBITION STAND COSTS:

STANDS	SIZE	PRICE
Stands 1 - 4, 6 - 32	9sqm (3m x 3m)	R35,000
Stand 5	18sqm (6m x 3m)	R52,000

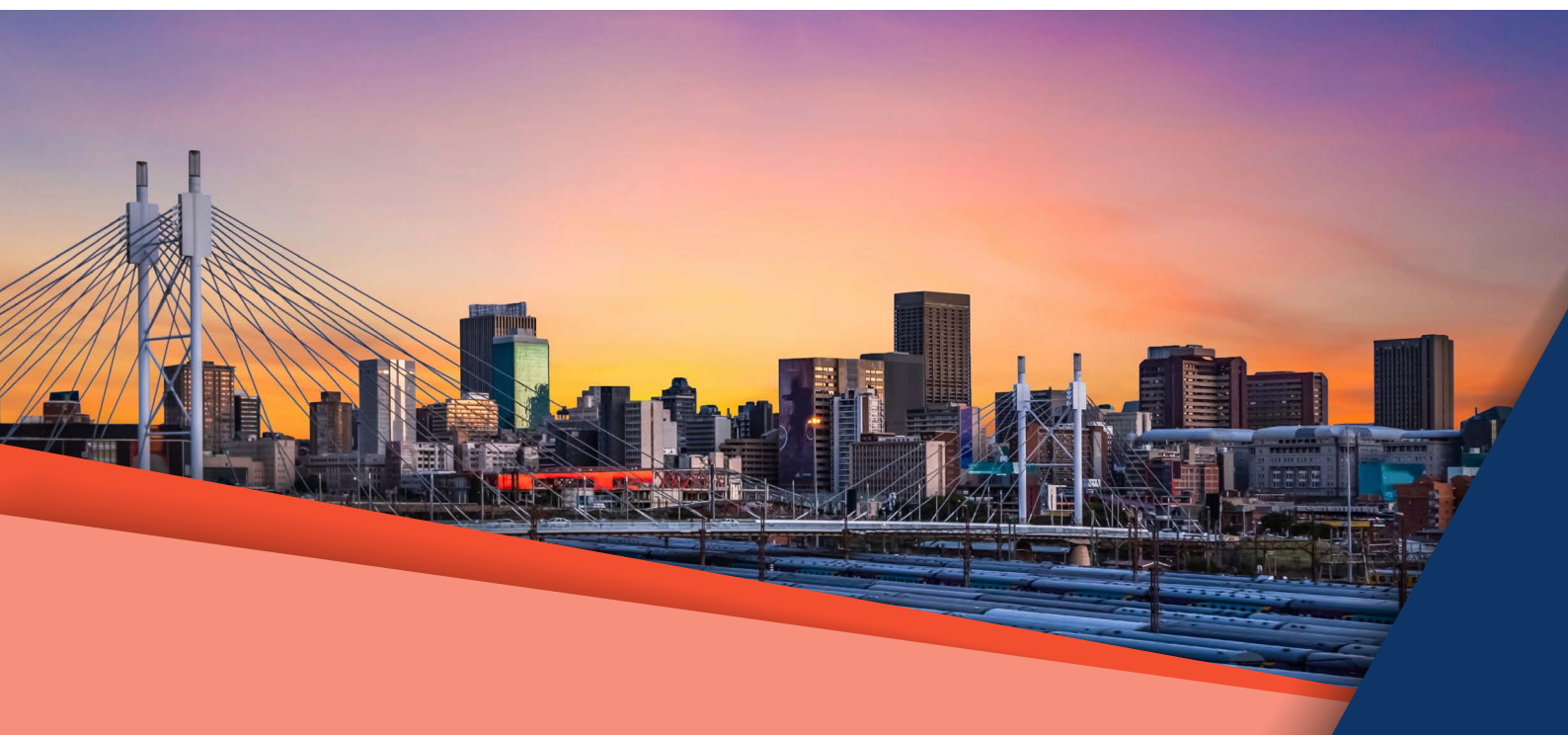
### The stand price includes:

PACKAGE	9sqm	18sqm
Shell Scheme	✓	✓
Fascia (20 letters per fascia)	1	1
Round glass table	1	1
Libby chairs	2	2
Electrics	15amp	15amp
General security in the exhibition hall	✓	✓
Daily cleaning of public areas	✓	✓
Exhibitor registrations (includes tea / coffee and lunch as per the programme)	2	2
Company description in the digital programme book (40 words)	✓	✓

## EXHIBITION DATES

Date	Description	Times
Thursday, 17th October	Contracted Stand Builders	11h00 – 20h00
	Shell scheme and floor space dressing	TBA – 20h00
Friday, 18th October	Registration	07h30
	Congress	09h00 – 18h00
	Exhibition	09h00 – 20h00
	Welcome Reception in the exhibition	18h00 – 20h00
Saturday, 19th October	Registration	07h30
	Congress	08h30 – 17h00
	Exhibition	09h00 – 16h30
Sunday, 20th October	Registration	07h30
	Congress	08h30 – 13h30
	Exhibition	09h00 – 11h00
	Breakdown	11h00 – onwards

\*times are subject to change

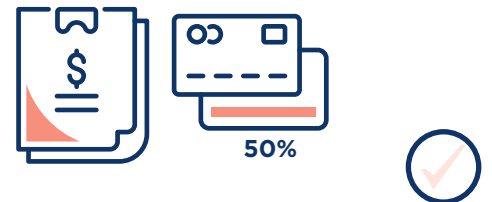


## 7 STEPS ON HOW TO BOOK AND IMPORTANT DATES

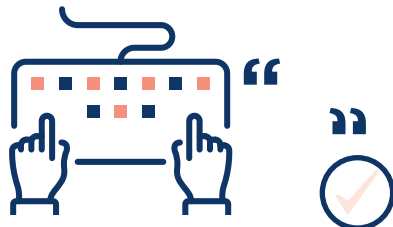
**01.** Book online



**02.** Pay 50% deposit on receipt of the invoice



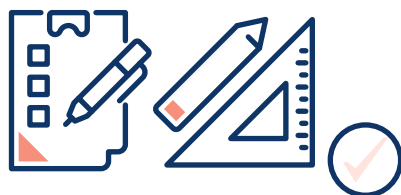
**03.** Send company description: 30th July



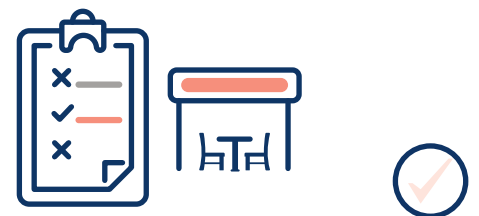
**04.** Final payment due on 1st August



**05.** Stand plans due: 5th August



**06.** Fascia & furniture confirmation: 12th August



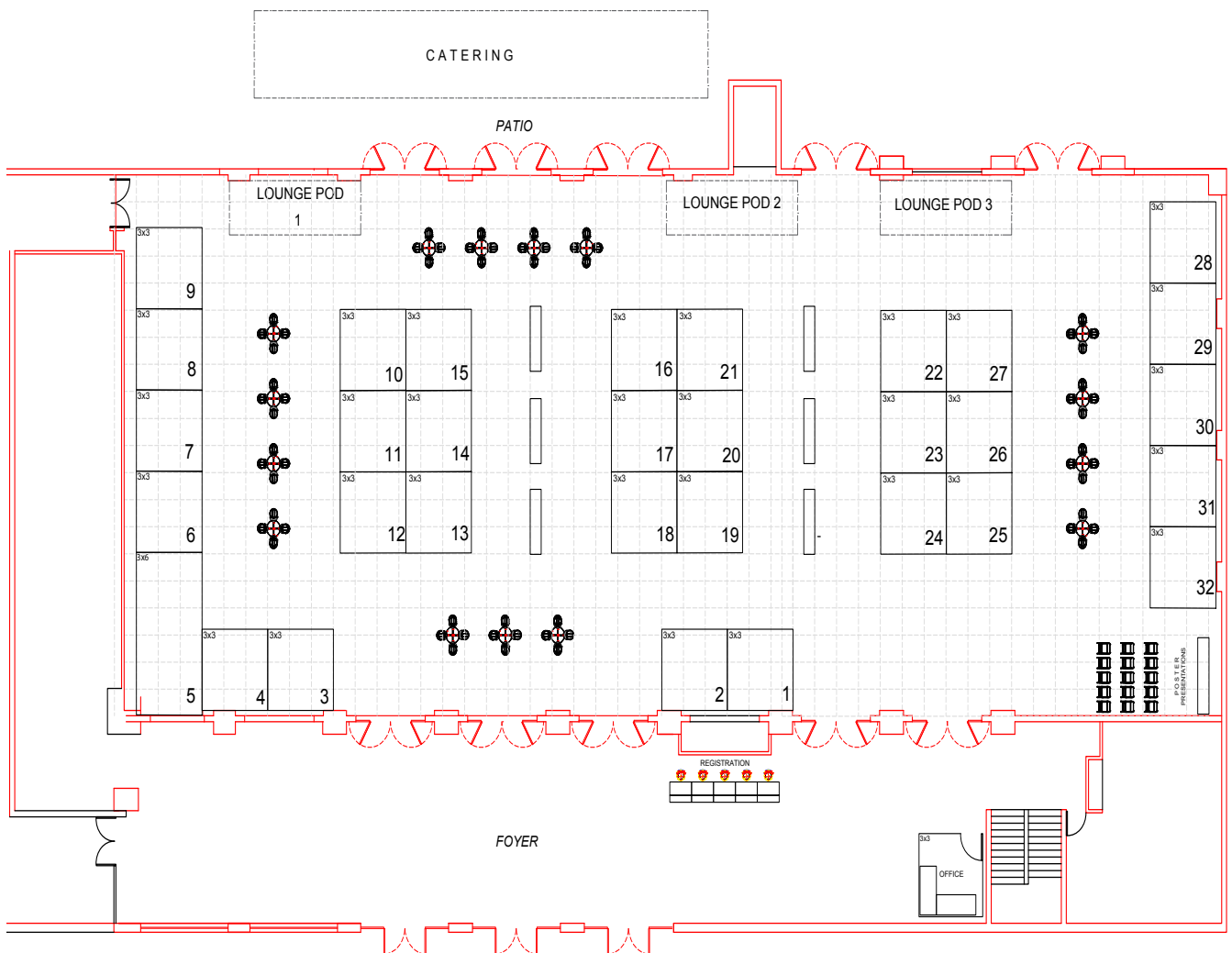
**07.** Exhibitor & delegate registration: 23rd August





South African  
**RENAL**  
Congress 2024

# FLOORPLAN





## TERMS AND CONDITIONS OF APPLICATION AND CONTRACT

### **Exhibition & Sponsorship Policy:**

- Exhibition space and sponsorship will only be confirmed once the exhibitor's application form has been completed and payment has been received in full.
- Exhibition space is allocated on a first come first serve basis.
- All exhibitors will be given a shell scheme stand. If you wish to build a custom stand, you are requested to notify the organisers.
- All custom stand builders are required to submit stand designs and plans for sign off by the organisers and safety officer.

### **Terms of Payment:**

- 50% deposit invoice will be issued on receipt of Application Form and Contract
- Final balance invoice will be issued 1 August 2023
- All invoices must be settled within 30 days, non-receipt of payments may result in release of reserved items

### **Cancellation Policy:**

All cancellations must be made in writing to the Congress Secretariat and the following cancellation policy will be enforced:

- 10% of the contract price if cancellation is received up until 4 months before the start of the Congress

- 50% of the contract price if cancellation is received up until 3 months before the start of the Congress
- 100% of the contract price if cancellation is received less than 2 months before the start of the Congress

### **Exhibition Layout:**

The Organisers reserve the right to change the exhibition floor layout if necessary. The Organisers reserve the right in unforeseen circumstances to amend or alter the exact site of the location of the exhibition and/or stand and the Exhibitor undertakes to agree to any alteration to the site or the space re-allocated by the Organisers.

### **Liability:**

The Organisers accept no responsibility for any damages if the sponsored event is not performed because of any obstacle or hindrance outside the control of the Organisers, which the Organisers could not reasonably have foreseen when signing this contract and which the Organiser could not have avoided at a reasonable effort or cost. Such obstacles and hindrances include, but are not limited to, the outbreak of war, civil riots, governmental or other obstacles for the freedom of travel, union actions, natural disasters, fire, flooding and any other circumstances that fall within the meaning of the above.